



# Snyder Chamber of Commerce & City of Snyder

# Hotel Occupancy Tax (HOT) Funding Request Application Packet

January 1-December 31, 2024



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#### HOTEL OCCUPANCY TAX REVENUE USES

The use of HOT funds is dictated by State law and defined in the Texas Tax Code (Subtitle D. Local Hotel Occupancy Taxes; Chapter 351. Municipal Hotel Occupancy Taxes). The HOT funds are generated as a result of a person who pays for the use or possession, or for the right to the use or possession of a room in a hotel, motel, or bed and breakfast, with a cost of \$2 or more each day, and is ordinarily used for sleeping not on a permanent basis. There is a two-part test that EVERY expenditure of local hotel occupancy tax must meet to be valid:

**Part One:** Every expenditure must DIRECTLY enhance and promote tourism AND the convention and hotel industry.

**Part Two:** Every expenditure of the hotel occupancy tax must clearly fit into one of the six statutorily provided categories for expenditure of local hotel occupancy tax revenues, which are defined below:

- Convention Centers & Visitor Information Centers: the acquisition of sites for and the construction, improvement, enlarging, equipping, repairing, operation and maintenance of convention center facilities or visitor information centers or both.
- **Registration of Convention Delegates:** the furnishing of facilities, personnel, and materials for the registration of convention delegates of registrants.
- Advertising and Conducting Solicitations and Promotional Programs to Attract Tourists and Convention Delegates: advertising and conducting solicitations and promotional programs to attract tourists and convention delegates of registrants to the municipality or its vicinity.
- **Promotion of the Arts:** the encouragement, promotion, improvement and application of the arts, including instrumental and vocal music, dance, drama, folk art, creative writing, architecture, design and allied fields, painting, sculpture, photography, graphic and craft arts, motion pictures, radio, television, tape and sound recording, and other arts related to the presentation, performance, execution and exhibition of these major art forms.
- Historical Restoration and Preservation Projects or Activities: historical restoration and preservation projects or activities of advertising and conducting solicitations and promotional programs to encourage tourists and convention delegates to visit preserved historic sites or museums: (a) at or in the immediate vicinity of convention center facilities of visitor information centers; or (b) located elsewhere in the municipality or its vicinity that would be frequented by tourists and convention delegates.
- Sporting Event Expenses Related to Sporting Events Which Substantially Increase Economic Activity at Hotels: for a municipality located in a county with a population of 290,000 or less, expenses, including promotion expenses directly related to a sporting event in which the majority of participants are tourists who substantially increase economic activity at hotels and motels within the municipality or its vicinity.



#### APPLICATION PROCESS

- <u>Application Submission Deadline:</u> Funding requests for HOT will be reviewed on a quarterly basis. All submission deadlines for each quarter are included in the application packet. Applications must be submitted to the Snyder Chamber of Commerce, 2302 Avenue R, Snyder, Texas 79550 by 4:00pm on the deadline date. Late submissions will not be accepted. The Snyder Chamber of Commerce will accept multiple applications from individuals or groups. However, each project or event should be submitted on a separate application form, and during the appropriate funding period.
- <u>Applicant Presentation Deadline:</u> All applications submitted by the deadline will be presented to the Snyder Chamber of Commerce Board of Directors. Dates of presentations for each quarter are included in the packet. Any and all applicants are **REQUIRED** to make a presentation to the Snyder Chamber of Commerce on behalf of their application, limited to a maximum of five minutes. Times are available strictly on a first-come/first-served basis by calling the Snyder Chamber of Commerce at 325-573-3558.
- 3. <u>Notification by Snyder Chamber of Commerce:</u> Notification will be sent to applicants informing them of the decision made by the Snyder Chamber of Commerce. Correspondence may include requirements of other materials due and deadlines for submission of the same. The decisions of the Snyder Chamber of Commerce Board of Directors will be final. Applicants receiving funding are entering into an agreement with the Snyder Chamber of Commerce and are required to execute all subsequent documentation as described.
- 4. Deadlines for Additional Documentation:
  - a. <u>Invoicing:</u> Applicant shall submit an invoice at least forty-five (45) days before event. Invoices should be mailed or delivered to the Snyder Chamber of Commerce, P.O. Box 840 or 2303 Avenue R, Snyder, Texas 79550.
  - b. <u>Post-Funding Analysis and Proofs of Payment:</u> must be submitted not later than sixty (60) days following the event. The Post-Funding Analysis should mirror the budget presented in applicant's original application and include proofs of payment in the form of receipts or copies of receipts that reflect actual monies expended, and room rental surveys from the local hoteliers. Unspent funds must be returned or repaid to the Snyder Chamber of Commerce. Lack of post-funding analysis information will affect future funding opportunities.

Please submit one original application and tax id certificate By the application deadline to the address below:

> Snyder Chamber Commerce Attn: HOT Committee P.O. Box 840 or 2303 Avenue R Snyder, Texas 79550

If you have any questions about the application process, please call (325) 573-3558 or email info@snyderchamber.org



#### **APPLICATION DEADLINES**

First Quarter Requests *Events occurring between February 1 - April 30, 2024*  **Deadline for Application: November 3, 2023** Proposal Presentations: November 7, 2023

Second Quarter Requests *Events occurring between May 1-July 31, 2024*  **Deadline for Application: Feb. 23, 2024** Proposal Presentation: March 11, 2024

Third Quarter Requests:

*Events occurring between August 1- October 31, 2024* **Deadline for Application:** May 26, 2024 Proposal Presentation: June 12, 2024

Fourth Quarter Requests:

*Events occurring between November 1 – January 31, 2024* **Deadline for Application: August 26, 2024** Proposal Presentation: September 11, 2024

Please note:

Letters will be emailed to notify applicants of dates and times of presentations, etc. Should there be any changes in dates, times, or locations of meetings, each applicant will be notified by mail and/or phone call. Each applicant should make sure that they provide a good address and phone number so that no one misses important correspondence with any such notifications.

- Any LATE HOT applications will be subjected to a 12.5% penalty. Any first-time event requesting funds, the event will not be penalized for a late application.
- LATE POST REPORT FORM (due no more than 60 days after event is completed, lack of post-funding analysis information will affect future funding opportunities) will be subjected to a 12.5% penalty for future funding.
- Also 12.5 % will be withheld of the allocated money until the 60-day post event report has been submitted and final payment will be made.



#### **FUNDING POLICY**

- 1. City of Snyder Hotel Occupancy Tax funding will support qualified events/activities/facilities but is not intended to be the primary funder for events/facilities.
- 2. The **MAXIMUM** amount of funding per event or facilities application for the fiscal year is **\$20,000**. (Applicants who can't justify a request for the maximum amount stated above are advised to request only an amount for which they may qualify.)
- 3. The Snyder Chamber of Commerce will accept multiple applications from individuals or groups; however, each event/request must be submitted on a separate application and during their designated funding period in which the event occurs.
- 4. It is critical that this application be filled out completely and accurately as it is the primary source by which funding determinations will be made. It is the responsibility of the applicant to specifically explain how the funds will be used in eligible ways.
- 5. The Snyder Chamber of Commerce HOT Fund committee will review all applications, as submitted quarterly, and recommendations will be given to the board of directors at its regular meeting. Priority will be given to applicants based on their documented ability to directly promote tourism AND the hotel industry in the City of Snyder by "being likely to cause increased hotel activity in Snyder lodging venues." Applicants must demonstrate the potential to generate increased hotel or convention activity by:
  - a. Providing historical information on the number of room nights used during previous years of the same event/facility.
  - b. Providing examples of marketing programs and activities likely to generate or encourage overnight visitors to the City of Snyder lodging properties.
- 6. No other outside events, projects, charities, or the like which are also sponsored by the host organization may profit from Hotel Occupancy Tax funding of the particular event/facility funded. Funds must be used to attract overnight visitors.
- 7. If applying for advertising:

- a. All advertising must be done in advance of the event; facilities must document a timeline for advertising their venue.
- b. Must utilize legitimate media sources that target audiences at least **50 miles** outside of the City of Snyder, i.e. direct mail, newspapers, magazines, radio, television, billboards.
- 8. All advertisements are to include appropriate representation for the City of Snyder Hotel Occupancy Tax including **the current Snyder Chamber of Commerce** logo, (obtain from the Chamber), and/or a website listing for the City of Snyder Lodgers at <u>www.snyderchamber.org</u>. *Lack of recognition will affect future funding opportunities.*
- 9. THE SNYDER CHAMBER OF COMMERCE RESERVES THE RIGHT TO INDEPENDENTLY SURVEY HOTELS, MOTELS, INNS, AND BED-AND-BREAKFAST ESTABLISHMENTS FOR EVENT/FACILITY THAT RECEIVE HOTEL OCCUPANCY TAX FUNDS. IF A MAJORITY OF THESE ESTABLISHMENTS REPORT LITTLE OR NO BENEFIT FROM THE APPLICANT'S EVENT/FACILITY IT SHALL BE NOTED FOR FUTURE FUNDING REQUESTS. HOTEL STAYS SHOULD BE DOCUMENTED BY THE COORDINATOR.
- Applicants are on notice that, while the Snyder Chamber of Commerce Board of Directors makes decisions based on estimated budgets and projections, documentation of how granted funds were spent must be actual costs supported by proofs of payments. Any monies not used or not used lawfully must be returned or repaid to the Snyder Chamber of Commerce within sixty (60) days of the event, along with the completed post-funding analysis.
- 11. The final accounting of funds must mirror the items outlined in the Applicant's original application and in the Fund Expenditure Report.

PLEASE NOTE: All final funding decisions will be made by the Snyder Chamber of Commerce Board of Directors.



#### **APPLICATION CHECKLIST**

Name of Event/Activity/Facility/Supply:\_\_\_\_\_

If applicable, date of Event/Activity:

#### **Statutory Test:**

Does your event/activity/facility/supply pass **Part One** of the statutory test, defined specifically as directly enhancing and promoting tourism in the City of Snyder AND directly enhancing and promoting the convention and hotel industry in the City of Snyder? (If yes, please proceed to next question)

\_\_\_\_\_ Does your event/activity/facility/supply pass **Part Two** of the statutory test, defined specifically as fitting into one or more of the following categories?

If yes, which statutory category do you intend to use the funding request, **AND** amount requested under each category:

\_\_\_\_\_1) the establishment, improvement or maintenance of a convention center or visitor information center. \$\_\_\_\_\_

\_\_\_\_\_2) Paying the administrative cost of facilitating convention registration. \$\_\_\_\_\_

\_\_\_\_\_3) Paying for tourism related advertising/promotion for the City of Snyder that targets an audience at least 50 miles outside of the City of Snyder. \$\_\_\_\_\_

\_\_\_\_\_4) Programs that enhance the arts and are likely to attract overnight stays in the City of Snyder hotels. \$\_\_\_\_\_

\_\_\_\_\_5) Historical preservation programs and is likely to attract overnight stays in the City of Snyder hotels. \$\_\_\_\_\_

6) Event expenses related to sporting event which substantially increase economic activity in the City of Snyder hotels. \$\_\_\_\_\_

#### Please include the following items in your application:

- O Completed application checklist
- O Completed application
- O Itemized budget relevant to HOT fund used, including revenues and expenditures
- O Detailed timeframe and locations for advertising and marketing campaign
- O List of current Board of Directors and contact information

Completed proposals (one original) should be sent by 4:00pm on the submission date to the address below: Snyder Chamber of Commerce C/O: Hotel Occupancy Tax Request P.O. Box 840 Snyder, Texas 79550

Submission dates and deadlines are announced via mail, email, and online at www.snyderchamber.org. If you have any questions about the proposal process, please call (325) 573-3558 or email info@snyderchamber.org



## APPLICATION

Name of Organization:	
Address:	
City, State, Zip:	
Contact Person:	Phone Number:
Email Address:	Website:
Is your organization: Non-Profit	For Profit/Private
Date of the Event/Facility:	
Start Time/End Time of the Event:	
Location of the Event/Facility:	
Has this Event/Facility been held befor	re? If yes, please list the years
Please list any additional Co-Sponsors	of the Event:
	rernment entities and grants that have offered financial support
Please list any contributions that are ma from the event (scholarships, donations	ade to the community of Snyder as a result of funds generated s, etc.):
Do you intend to request support from to other means that will assist you in exec	businesses in the form of sponsorships, donations, materials, or suting the event? Yes No
HOT Amount Requested:	(Request may be up to a maximum of \$20,000)
	funds in the past three years? If yes, please list the amount and

Which statutory category do you intend to use the funding request as described on page 3, AND amount requested under each category:

1) the establishment, improvement or maintenance of a convention center or visitor information center. \$\_\_\_\_\_

\_\_\_\_\_2) Paying the administrative cost of facilitating convention registration. \$\_\_\_\_\_

\_\_\_\_\_3) Paying for tourism related advertising/promotion for the City of Snyder that targets an audience at least 50 miles outside of the City of Snyder. \$\_\_\_\_\_

\_\_\_\_\_4) Programs that enhance the arts and are likely to attract overnight stays in the City of Snyder hotels. \$\_\_\_\_\_

\_\_\_\_\_ 5) Historical preservation programs and is likely to attract overnight stays in the City of Snyder hotels. \$\_\_\_\_\_

6) Event expenses related to sporting event which substantially increase economic activity in the City of Snyder hotels. \$\_\_\_\_\_

Is this a ticketed Event/Facility? If yes, please list price of ticket, admission, entry fee:

How many people are expected to attend the event/facility:

Do you have hotel/motel rooms blocked/reserved for the event/facility? If yes, please list the number of rooms blocked/reserved and the properties that they are reserved/blocked at:

How many rooms do you a	nticinate being occupi	ed during the event?	
	Second Night	ē	Fourth Night
<b>U</b> .	please list the number	or room nights occupie	ed during the event over the
last three years:			
Year:		<pre># of room nights:</pre>	
Year:		# of room nights:	
Answer the following three a museum or visitor center:	1	ne funding request is fo	or a permanent facility such as
Expected Attendance Mont	hly/Annually:		
Please note percentage of the facilities:		are staying in the City	v of Snyder hotel or lodging
How do you track these am	ounts?		

If applying for promotional dollars, please list the dollar amount committed to each media outlet that your organization will be coordinating (ALL advertising with HOT funds must be at least 50 miles outside of the City of Snyder. Receipts for this advertisement will be required in the follow-up report).

Total Paid Advertising \$_		Newspaper \$	Radio \$
TV \$	Other		
Direct Mailing \$		Press Releases \$	
What specific areas will y	your advertising	materials and promotions rea	ch?

12. Please attach at least one sample of all forms of advertising/promoting used in your campaign. If the sample itself does not indicate the medium (radio, tv, print, or mail) used or where the advertising took place (e.g. a city's newspaper, or a radio spot that does not indicate the city where the spot was played), please include other information that would show the location of the advertising and the medium utilized. ALL advertisements are to include appropriate representation for the City of Snyder Hotel Occupancy Tax including the current Snyder Chamber of Commerce logo, (obtain from the Chamber), and/or a website listing for the City of Snyder. Lack of recognition will affect future funding opportunities. Lodgers at www.snyderchamber.org.

#### **REQUIRED ATTACHMENTS**

Application Checklist \_\_\_\_\_Application Checklist \_\_\_\_\_Itemized budget relevant to HOT funds used, including revenues and expenditures \_\_\_\_\_Detailed timeframe and locations for advertising and marketing campaign \_\_\_\_\_List of Current Board of Directors and Contact Information

#### **Applicant Certification**

I hereby certify and affirm: 1) That I have read the application information and understand and will comply with all provisions therein; 2) That I will abide by all relevant local, state, and federal laws and regulations regarding use of Hotel Occupancy Tax.

Certified By (Signature):	
Print Name:	
Title:	Date:
Due Date for Post Funding Analysis and Proofs of Pay (Due no more than 60 days after event or facility timeline is completed)	

\*Please return the completed application and all required attachments to the Snyder Chamber of Commerce, by 4:00pm on the date of application deadline as designated in the HOT guidelines. Remember to contact the Chamber and schedule your presentation—first come, first serve\*



# POST-ANALYSIS REPORT

	establishments by attendees of this event/facility?
Name of Organization:	
Address:	What City of Snyder lodging venues did the
City, State, Zip:	event/facility fill?
Contact Person:	
Phone #:	Please note all efforts your organization used to promote the event/facility, and how much money was
Email Address:	actually spent in each category:
Name of funded Event/Facility:	Newspaper \$ Radio \$
Date of funded Event/Facility:	TV \$ Other
Deadline for this form to be returned: (Due no more than 60 days after event or facility timeline is completed.)	Direct Mailing \$ Press Releases \$
Location of Event:	What new marketing initiatives did you utilize to promote hotel activity for this event/facility?
Primary Purpose of funded Event/Facility:	
HOT Funds Received: \$	<ul><li>REQUIRED ATTACHMENTS</li><li>Profit/Loss Statement for the Event/Facility</li></ul>
Amount of HOT Spent: \$	<ul> <li>Actual documents showing all forms of</li> </ul>
Amount unused/being returned: \$	advertising/promotion used in your campaign.
How were the HOT funds actually spent?	<ul> <li>Actual advertising demonstrating how the Snyder Chamber of Commerce was</li> </ul>
How many people do you estimate actually attended the Event/Facility?	recognized in your advertising/promotional campaign.
	<ul> <li>Actual invoices, receipts, and proofs of</li> </ul>
How many room per nights were generated at the City of Snyder hotels, motels, inns, and bed-and-	payment for ALL expenditures on which the HOT funds were used in whole or in part.
breakfast establishments by attendees of this Event/Facility?	<ul> <li>Post Event Hotel/Motel Surveys (Each hotel/motel should be surveyed for the number of rooms rented post event, survey</li> </ul>
If the event was held in the previous three (3) years,	form and hotel directory attached)
how many room nights were generated by attendees of this event/facility? (Please list year, and amount)	I attest that this report and attached accounting of Hotel Occupancy Tax funds received from the Snyder Chamber of Commerce, and the explanation of how such funds were actually utilized, is true and
What method did you use to determine the number of	accurate:
people who booked rooms in the City of Snyder	Authorized Signature: Print Name:
hotels, motels, inns, and bed-and-breakfast	Title:
	Date:



#### **POST-EVENT HOTEL/MOTEL SURVEY**

Name of the	he Event:	
Dates of th	ne Event:	
Name of the	he Hotel:	
Please list	the number	r of rooms rented for the event mentioned above:
		First Night
		Second Night
		Third Night
		Fourth Night
		Fifth Night

Hotel Representative Signature:

#### Hotel & Motel Directory

Baymont Inn & Suites 1005 East Hwy 180 (325) 573-3700

Best Western 810 E Coliseum Drive (325) 574-2200

Budget Inn 1006 25th Street (325) 573-0586

Comfort Inn 1774 US Hwy 84 (325) 515-7550 Days Inn 800 E. Coliseum D. (325) 573-1166

Executive Inn 314 Coliseum Drive (325) 436-0594

Extended Stay 700 E 37<sup>th</sup> Street (325) 436-0266

Fairfield Inn 5207 College Avenue (355) 573-1400

Hampton Inn 1801 E Roby Hwy (325) 515-7555 Holiday Inn Express 1305 E Coliseum Dr (325) 574-0213

Motel 6 1137 E US 180 (325) 573-1961

Purple Sage 1501 E Coliseum Drive (325) 573-5491

Travel Inn 1001 25th Street (325) 573-2641